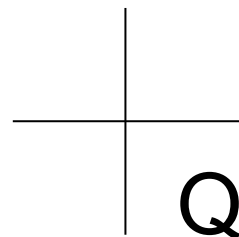


SULZER



Q3 order intake

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Disclaimer



This presentation may contain forward-looking statements, including but not limited to, projections of financial developments, market activities or future performance of products and solutions, containing risks and uncertainties.

These forward-looking statements are subject to change based on known or unknown risks and various other factors, which could cause the actual results or performance to differ materially from the statements made herein.



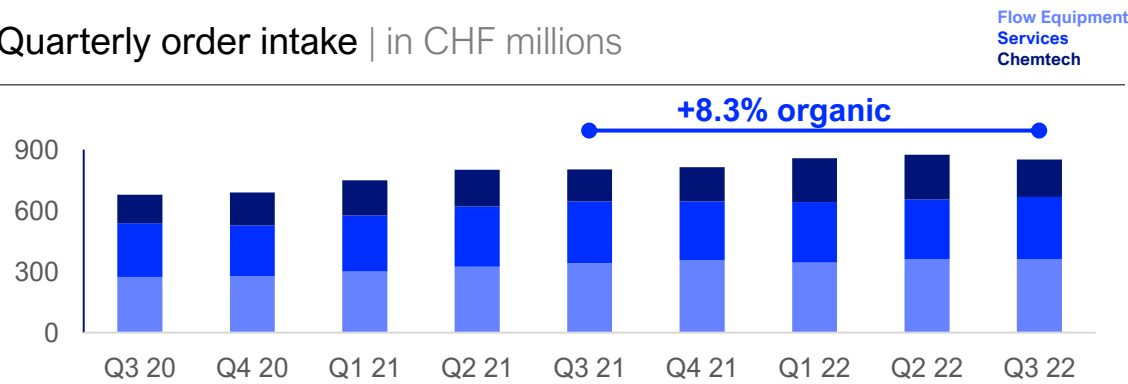
Highlights Q3

Continued order growth

Key figures | in CHF millions

	9M 22	9M 21	YOY	Adj. ¹	Org. ²
Flow Equipment	1'071	969	10.5%	12.1%	11.5%
Services	894	874	2.3%	2.8%	2.6%
Chemtech	622	512	21.4%	19.3%	19.8%
Total Sulzer	2'586	2'354	9.8%	10.2%	10.0%

Quarterly order intake | in CHF millions



- Flow Equipment up 12% organic YTD (+9% Q3), driven by
 - Energy (+20% YTD; +18% Q3) and
 - Industry (+13% YTD; +14% Q3)
 - Water growing slower (+5% YTD; -2% Q3) due to delay of desalination projects
- Service up 3% organic YTD (+3% Q3), driven by Pump Services, while Other Services still negative YTD due to exit of Russian market
- Chemtech up 20% organic YTD (+17% Q3)
 - Double digit growth YTD in all business areas
 - Renewables (+40% YTD) and Water up strongly



2022 Guidance update



As of October 26, 2022
adjusted for FX

**Order Intake
organic growth**

up 6% – 8%
(previously: up 3 – 5%)

**Sales
organic growth**

stable vs FY2021
*(previously: up 2 – 4% excluding
impact from Russia exit)*

**Operational
Profitability¹ %**

close to 10%
(confirmed)

1. Operational EBITA as a percentage of sales



Take aways Q3



- Continued strong order intake in Q3 driven by Chemtech and Flow Equipment
- Markets expected to remain robust
- Order intake guidance increased to 6-8%
- Order backlog on record level of CHF 1.95bn end of Q3
- Sales guidance reduced to stable versus FY'22 on China lockdowns, components shortages and project delays
- Operational profitability confirmed at close to 10%



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